

TO:

MDC Financial Services Group

2455 4th Avenue San Diego, CA 92101

Telephone Number: Fax Number: Alternate Number: E-Mail:

INVOICE

INVOICE NUMBER
11-26466
DATE
April 29, 2011

REFERENCE

Internal Order #: 11-26466

Lender Case #: Client File #:

Main File # on form: 11-26466

Other File # on form:

Federal Tax ID: 33-0829540

Employer ID:

DESCRIPTION

Lender: MDC Financial Services Group Client: MDC Financial Services Group

Purchaser/Borrower: Harper/Deaton Property Address: 536 Sea Lane

City: La Jolla

County: San Diego State: CA Zip: 92037

Legal Description: US 1 PER DOC 01-424677 & UND INT IN W H OF LOT 6 BLK 2 MAP 0897

FEES				AMOUNT
Condominium Appra	aisal			350.00
				1
Please be sure to no	te our invoice number on your	payment.	SUBTOTAL	350.00
PAYMENTS				AMOUNT
Check #:	Date: 4/28/11	Description: Customer Payment By Credit Card		350.00
Check #:	Date:	Description:		
Check #:	Date:	Description:		
			SUBTOTAL	350.00
Payment (if due) mu			TOTAL DUE	\$ 0.00

Please Return This Portion With Your Payment

FROM:

MDC Financial Services Group

2455 4th Avenue San Diego, CA 92101

Telephone Number: Fax Number: Alternate Number: E-Mail:

T0:

48 Hour Inspection and Appraisal 5785 La Jolla Boulevard

Suite A

La Jolla, CA 92037

AMOUNT DUE: 0.00 AMOUNT ENCLOSED:

INVOICE NUMBER 11-26466 DATE

April 29, 2011

REFERENCE

Internal Order #: 11-26466

Lender Case #: Client File #:

Main File # on form: 11-26466

Other File # on form:

Federal Tax ID: 33-0829540

Employer ID:



APPRAISAL OF REAL PROPERTY

LOCATED AT:

536 Sea Lane US 1 PER DOC 01-424677 & UND INT IN W H OF LOT 6 BLK 2 MAP 0897 La Jolla, CA 92037

FOR:

MDC Financial Services Group 2455 4th Avenue San Diego, CA 92101

AS OF:

April 28, 2011

BY:

48 Hour Inspection and Appraisal

5785 La Jolla Boulevard, Suite A La Jolla, California 92037 Phone (909) 373-1380 Fax (909) 373-1381

Summary Appraisal Report

Individual Condominium Unit Appraisal Report File # 11-26466
t is to provide the lender/client with an accurate, and adequately supported, opinion of the market value of

The purpose of this summary		provide the				oorted, opinic	on of t				
Property Address 536 Sea Lar Borrower Harper/Deaton	16		Unit # N/A Cit Owner of Public Reco	/ LaJ				State	CA San Die	Zip Code 920	3/
Legal Description US 1 PER D	OC 01-424677 & UND IN	T IN W H OF		u Stig	IILZ			Oddinty	Jan Di	cyu	
Assessor's Parcel # 351-025			2010 221(2111)11 0001		Tax Year 2010			R.E. Ta	exes \$ 1	4,678.72	
Project Name Carlana Calan			Phase # 1		Map Reference	1247-E1			Tract 0		
Occupant Source Telescond Sea Lane Color Occupant Source Telescond Source Sea Lane Color Occupant Source So	nant 🗌 Vacant		Special Assessments	\$ No	ne		HOA	\$ None		per year	per month
Property Rights Appraised 🔀		sehold [Other (describe)								
Assignment Type		Refinance T	,								
	Services Group		Address 2455 4th Aven				. 10			V	
Is the subject property currently Report data source(s) used, off									<u> </u>		
Report data source(s) used, oil	ening price(s), and date(s	s). Ine	Subject property was listed 2/1	5/1110	r \$ 1,789,000 and	is currently t	ınder c	ontract i	or \$1,625	9,000	
performed. The terms of the s Contract Price \$ 1,629,000	Date of Contract 4/1 (loan charges, sale con	ed below: 14/11 ncessions, (t purchase transaction. Explain t Is the property seller the ow gift or downpayment assistance, paid. None	ner of	public record?	⊠ Yes □	No	Data Sou	urce(s)	nalysis was no	i
Note: Race and the racial cor	nposition of the neight	borhood a	re not appraisal factors.								
Neighborhood Cl	<u> </u>		Condominium Unit I	ousin	g Trends	Co	ondom	inium H	lousing	Present La	nd Use %
Location Urban 🔀 S	Suburban 🔲 Rural	Prope	rty Values Increasing	Stal	ole Dec	lining	PRICE		AGE	One-Unit	75 %
Built-Up 🔀 Over 75% 🗌 2	25-75% Under 25	5% Dema	nd/Supply 🔀 Shortage [] In B	alance 🗌 Ove	r Supply	\$ (000))	(yrs)	2-4 Unit	5 %
8 Growth ☐ Rapid 🔀 S	Stable Slow	Marke	ting Time 🔀 Under 3 mths [3-6	mths Ove	r 6 mths	250	Low	New	Multi-Family	10 %
Neighborhood Boundaries T			ded by Mesa Way to the South,	earl S	reet to the North		1,608	High	60	Commercial	5 %
Growth Rapid S Neighborhood Boundaries T Pacific Ocean to the West and G Neighborhood Description T homes, condominiums and plan			o to the East. community of La Jolla in the cit		.		638	Pred.	20	Other	5-Vacant %
access to major highways, are I Market Conditions (including su	pport for the above conc	clusions)	ne area exhibits above average a At present, conventional and ip with typical market transaction	gover	nment financing						
Topography Level	Size	Typical f	or Area [ensity	Typical			View	Peek Hi	lls/Ocean	
Specific Zoning Classification F			Zoning Description Multi-								
Zoning Compliance Legal		ng – Do the	e zoning regulations permit rebu	ding to	current density	? Yes	: N	Vo			
No Zoning Illegal (des		1./	1 1 1 1	ı: \			· -	¬	ICAL I	"	
П	ubject property as impro	ved (or as	proposed per plans and specific	ations)	the present use:	? 🔲 '	Yes _	_ No I	f No, des	scride	
Utilities Public Other (c	lescribe)		Public Other (describ	e)	Off	-site Improve	ements	- Type		Public	Private
Electricity \square		Water	<u> </u>	-,		eet Asphalt		-71		\boxtimes	
Utilities Public Other (c Electricity		Sanitary	/ Sewer 🔀 🗌		Alle		pical				
					# 06073C-158	4F		FE	MA Map	Date 6/19/19	97
Are the utilities and off-site imp	•							6	—		
Are there any adverse site cond	itions or external factors	(easement	is, encroachments, environment	l cond	itions, land uses,	, etc.)?		Yes	X No	If Yes, describe	<u>e</u>
Data source(s) for project inform	nation Site inspection	on, Agent a	and Public Record.								
Project Description 🔀 Det			Garden Mid-Rise	High-l	Rise Other	r (describe)					
General Description	General Descrip		Subject Phase			ject Comple	ted		lf F	Project Incomp	plete
# of Stories 3			# of Units	2	# of Phases		1			ed Phases	
# of Elevators None			# of Units Completed	2	# of Units	•	2		of Planne		
Existing Proposed	Total # Parking 4		# of Units For Sale	1	# of Units for S		0		of Units f		
Under Construction Year Built 2002	Ratio (spaces/units) 2 Type G		# of Units Sold # of Units Rented	2 0	# of Units Solo		0		of Units S of Units F		
Effective Age 5 Years	1.		# of Owner Occupied Units	2	# of Owner Oc		2			Occupied Unit	e e
D ' 1D' 0	Principle Residence		econd Home or Recreational	Ten		ouplou Office			OI OWIIOI	Oodupiou offic	0
Is the developer/builder in contr											
Management Group - 🔲 Hor	neowners' Association	De	eveloper Management Ag	ent - P	rovide name of m	nanagement c	compar	ıy.	There is	s no HOA or ma	nagement
group; each homeowner is resp											
Does any single entity (the sam			ation, etc.) own more than 10%	of the t	otal units in the p	oroject?	<u> </u>	res _	No	If Yes, Describ	е
There are only nine units; each	owner owns 50% of the p	project.									
Is the developer/builder in control Management Group - Hor group; each homeowner is resp Does any single entity (the sam There are only nine units; each Was the project created by the	conversion of evicting hu	ıildina(e) in	to a condominium? Yes	\square	No If Yes, desci	rihe the origin	מפוו מ	and date	of conv	ersion	
1140 and project created by the	conversion or existing bu	anuniy(ə) ill	a condominam: 163		ii 100, UE301	indo tilo Uligili	iai udt	שווע עמול	. 01 001111	0.01011.	
Are the units, common element	s, and recreation facilities	s complete	(including any planned rehabilit	tion fo	r a condominium	n conversion)	?	X Ye	s N	No If No, descr	ribe
lo there											
- IS THERE ANY COMMERCIAL SHACE	in the project?	Vac 🔽	No. If Voc december and in "	- 4L -	wordl news	o of the	ma!-!	ono			
is there any commercial space	in the project?	Yes 🔀	No If Yes, describe and indica	te the o	overall percentage	e of the comr	mercial	space.			
is there any commercial space	in the project?	Yes 🔀	No If Yes, describe and indica	te the o	overall percentag	e of the comr	mercial	space.			

		idoninilani onit App	i aisai neport p	ile # 11-26466
Describe the condition of the proje	ct and quality of construction. The P	roject appears to be in overall good	condition with above average appe	al to market.
Describe the common elements ar	nd recreational facilities The comm	on elements in the project include th	e following: the common areas	
	THE COMMI	on elements in the project include th	le following: the common areas.	
AMS				
Are any common elements leased	to or by the Homeowners' Association?	Yes No If Yes, descri	be the rental terms and options.	
Describe the common elements are any common elements leased Is the project subject to a ground recommon elements.				
ត្ត				
Is the project subject to a ground r	rent? Yes No If Yes, S	per year (describ	pe terms and conditions)	
<u> </u>				
Are the parking facilities adequate	for the project size and type? 🔀 Ye	os No If No describe and oar	mmant on the offeet on value and r	a arkota hilitu
Are the parking facilities adequate	for the project size and type?	es INO II INO, describe and cor	nment on the effect on value and r	narketability.
I did M did not analyze the	e condominium project budget for the cu	rrent year. Explain the results of the	analysis of the budget (adequacy o	of fees, reserves, etc.), or why
the analysis was not performed.	There is no condominium project budg	•		•
Are there any other fees (other that Compared to other competitive pro HOA or management group; each I Are there any special or unusual cl			2	
Are there any other fees (other tha	n regular HOA charges) for the use of the	e project facilities? Yes 🔀	No If Yes, report the charges	and describe.
<u> </u>				
Compared to other competitive pro	ojects of similar quality and design, the si	ubicot unit oborgo appeara	High Average X Low	If High or Low, describe There is no
HOV or management group engine big	homeowner is responsible for the upkeep	• • • • • • • • • • • • • • • • • • • •	Tilgii Average 🔼 Low_	If High or Low, describe There is no
Are there any special or unusual c	haracteristics of the project (based on th		eetings, or other information) know	n to the appraiser?
, ,	ribe and explain the effect on value and n		<i>g</i> ,	
	•	,		
	per month X 12 = \$ N/A		harge per year per square feet of g	
Utilities included in the unit monthl	y assessment 🔀 None 🗌 Heat	Air Conditioning Electricit	y Gas Water Se	ewer Cable Other (describe)
0		A 121	A I'	001
General Description	Interior materials/condi		Appliances	Car Storage
Floor # 1	Floors Carpet/Laminate/Good	_ :	Refrigerator [None
# of Levels 3	Walls Drywall/Good	WoodStove(s) #		Garage Covered Open
Heating Type FAU Fuel Gas Central AC Individual AC	Trim/Finish Wood/Good Bath Wainscot Ceramic Tile/Good	✓ Deck/Patio✓ Porch/Balcony✓ Balcony	✓ Disp✓ Microwave✓ Dishwasher	# of Cars 2 Assigned ⊠ Owned
Other (describe) None	Doors Wood/Good	Other		Assigned
Finished area above grade contain		4 Bedrooms 3.5 Bat		eet of Gross Living Area Above Grade
Are the heating and cooling for the			nd comment on compatibility to ot	
	mannaua anno ospanaisi, moisiou	<u> </u>		no. projecte in the mainet area.
Additional features (special energy the kitchen. The master suite has Describe the condition of the proper major physical, functional or exter effective age. The Subject Propert	efficient items, etc.) The Subject pro	perty features a level-three loft with	large attached balcony. There is	a pantry and granite counter surfaces ir
the kitchen. The master suite has	vaulted ceilings, a spa tub, fireplace and	a walk-in closet. The living room ha	as vaulted ceilings with celestial w	ndows and a fireplace.
Describe the condition of the prope	erty (including needed repairs, deteriorati			to be in overall good condition with no
major physical, functional or exter	•	•	essed physical depreciation due to	wear and tear typical for a structure of it:
effective age. The Subject Propert	y's remaining economic life is estimated	to be 55-60 years.		
Are there any physical deficiencies	or adverse conditions that affect the live	phility coundnose or etructural into	rity of the property? Vec	No If Yes, describe
Are there any physical deliciencies	or adverse conditions that affect the live	ibility, souriditess, or structural liftey	illy of the property?	NO II Tes, describe
Does the property generally confor	m to the neighborhood (functional utility,	style, condition, use, construction,	etc.)? 🔀 Yes 🗌 No If	No, describe
1 🔽 4:4			A constate	
I 🔀 did 🗌 did not research th	ne sale or transfer history of the subject p	property and comparable sales. It no	it, expiain	
My research ☐ did 🔀 did no	ot reveal any prior sales or transfers of th	e subject property for the three year	s prior to the effective date of this	annraisal.
Data source(s) Public Record	transfer of the	0 042 July 10. 4.0 4.1.00 July	o prior to ano onocaro dato er ano	approise.
	ot reveal any prior sales or transfers of th	e comparable sales for the year prio	r to the date of sale of the compar	able sale.
	,		•	
Report the results of the research	and analysis of the prior sale or transfer			
Data source(s) Public Record Report the results of the research a ITEM Date of Prior Sale/Transfer Price of Prior Sale/Transfer	SUBJECT	COMPARABLE SALE #1	COMPARABLE SALE #2	COMPARABLE SALE #3
Date of Prior Sale/Transfer	8/13/01	No previous sales history reported		
Price of Prior Sale/Transfer	\$1,165,000	by Realist/1st American Real Esta		
Data Source(s) Effective Date of Data Source(s)	Document #573721	Solutions Figure Pote of Approximate	Solutions Fifestive Date of Americal	Document #685562
	Effective Date of Appraisal	Effective Date of Appraisal	Effective Date of Appraisal	Effective Date of Appraisal
Analysis of phot sale of transfer hi	story of the subject property and compa	rabic saics. The Subject proj	perty has not sold within the previo	OUS 30 MONINS.

	ind	lividi	iai Co	ndominium L	nit <i>F</i>	Appraisa	ıı Keport	File#	11-26466					
There are 26 comparabl	e properties currently	offered	for sale i	n the subject neighbor	hood ra	anging in pric	e from \$ 230,000		to \$ 1,7	789,000 .				
		neighbo		hin the past twelve mo	nths rai					1,400,000				
FEATURE	SUBJECT		COMPAR	ABLE SALE # 1		COMPARA	BLE SALE # 2	COMPARABLE SALE # 3						
Address and 536 Sea Lane		358 Bel	vedere Stre	eet	464 P	rospect Street	#611	376 Bo	nair Street					
Unit # La Jolla, CA 92037		La Jolla	1		La Jo	lla		La Joll	La Jolla					
Project Name and Sea Lane Cold	onial Cottages	N/A (SF	R)		464 P	rospect		N/A (SFR)						
Phase 1		N/A			1			N/A						
Proximity to Subject	_	0.27 mil	es		0.41 r	niles	1.	0.42 m	iles					
Sale Price	\$ 1,629,000			\$ 1,915,00			\$ 1,607,500			\$ 1,552,500				
Sale Price/Gross Liv. Area	\$ 590.22 sq. ft.		536.72 sq.	•	\$	783.00 sq. f	•	\$	641.00 sq. f					
Data Source(s)			ıblic Recor			Public Record			ublic Record					
Verification Source(s)	DECODIDATION			27/DOM=Unknown			/DOM=106 days			/DOM=123 days				
VALUE ADJUSTMENTS Sales or Financing	DESCRIPTION		CRIPTION nventional	+(-) \$ Adjustment		ESCRIPTION	+ (-) \$ Adjustment		SCRIPTION	+(-) \$ Adjustment				
Concessions						conventional			onventional					
Date of Sale/Time		TD \$690 9/15/10				1,256,000	_	TD \$69 4/13/1						
Location	Good	Good	COE		Good)/10 COE	<u> </u>	Good	I COE	U				
Leasehold/Fee Simple	Fee Simple	Fee Sim	nlo			imple		Fee Sir	mnla					
HOA Mo. Assessment	None	None	ipie		1,700		-50,000		libie					
Common Elements	Common Area	Commo	n Area			Pool, Spa	30,000		on Area					
and Rec. Facilities	Common Areas	Commo				non Areas		-	on Areas					
Floor Location	First	First			First		1	First	uu					
View	Peek Hills/Ocean		lls/Ocean		None		+50,000			+50,000				
Design (Style)	Conv./Detached		Detached		_	./Attached	,	_	Detached					
Quality of Construction	Good	Good			Good			Good						
Actual Age	9 Years		s/See Cond	d.	_	rs/Sim.Eff.	0	-	s/Sim.Eff.	0				
Condition	Good	Good/S	imilar		Good			Good						
Above Grade	Total Bdrms. Baths	Total E	3drms. Bat		Total	Bdrms. Bath	+20,000	Total	Bdrms. Baths	+10,000				
Room Count	7 4 3.5	7	4 4.5		0 5	2 2	+15,000	6	3 2.5	+10,000				
Gross Living Area	2,760 sq. ft.		3,568 sq.	ft80,80	0	2,053 sq. f	t. +70,700		2,422 sq. f	t. +33,800				
Basement & Finished	N/A	N/A			N/A			N/A						
Rooms Below Grade	N/A	N/A			N/A			N/A						
Functional Utility	Good	Good			Good			Good						
Heating/Cooling	FAU/None	FAU/No	ne			Central	-5,000	FAU/C	entral	-5,000				
Energy Efficient Items	None	None			None			None						
Garage/Carport		2 Car Ga				Underground	+10,000							
Porch/Patio/Deck	Patio/Balcony	Patio/B			Patio				Balcony					
Fireplace(s)	2 Fireplaces	1 Firepla	ace	+5,00	0 None	!	+10,000	2 Firep	laces					
Net Adjustment (Tetal)			. 🔽	Φ 05.00	• 5	(+	ф 475 700		. \Box	Φ 00.000				
Net Adjustment (Total) Adjusted Sale Price		Net Adj.	+ <u>×</u> -	\$ 85,80 %	U ∠ Net A		\$ 175,700	Net Ad		\$ 98,800				
of Comparables		Gross A				s Adj. 17.8 9			•					
Summary of Sales Comparison A	Innroach The Subi		,	ارمر الله المراقبة ا			, ,		,	, , , , , , , , , , , , , , , , , , , ,				
compatible with the surrounding				•										
was given to all comparables in t								Compa	ii abic saics a	valiable. Equal weigh				
was given to an comparables in t	ne determination of the	c oubjec	t 3 market	value. Oce addendam i	or Ource	o companison c	John Miles							
Indicated Value by Sales Compar	ison Approach \$ 1,6	529,000												
		INC	COME APP	PROACH TO VALUE (n	ot requ		e Mae)							
Estimated Monthly Market Rent \$			Gross Ren		N/A	= \$	N/A	I	ndicated Valu	ie by Income Approach				
Summary of Income Approach (i	ncluding support for m	narket rei	nt and GRN	Л)										
1														
									1) A					
Indicated Value by: Sales Com	• • • • • • • • • • • • • • • • • • • •		,				come Approach (if de							
Consideration was given to both				nes. Since the Sales Co	mparisc	n Approach b	est reflects the realities	of the m	narketplace, i	t was given more weigh				
by the Appraiser in the determina	ation of the Subject's n	narket va	alue.											
No employee, director, officer, or														
behalf of the lender has influence	•		-							•				
instruction, inducement, intimida														
report), borrower or designated of to MDC Financial Services Group		oinimen	ıı ıo enter t	ne property. I agree to I	ıımedla	lely report any	unaumorizea contacts	eiiner p	ersonally by	phone or electronicall				
TO MIDO PINANCIAI SERVICES GROUP														
This appraisal is made 💢 ''as	is". subject to	comnlet	ion ner nl:	ans and specifications	on the	basis of a hu	pothetical condition the	at the ir	mprovements	have been				
				asis of a hypothetical										
following required inspection base														
for use by the lender/client and/o														
Based on a complete visual	inspection of the ir	terior a	nd exteri	or areas of the subj	ct pro	perty, define	d scope of work, sta	tement	of assump	tions and limiting				
conditions, and appraiser's of		r) opini							of this rep	ort IS				
\$ 1,629,000 , as of	April 28, 2011	,	WINCH IS	the date of inspec	ion an	u me enecti	ve uate of this appl	aısal.						

File # 11-26466

This report form is designed to report an appraisal of a unit in a condominium project or a condominium unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured home or a unit in a cooperative project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

SCOPE OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject unit, (2) inspect and analyze the condominium project, (3) inspect the neighborhood, (4) inspect each of the comparable sales from at least the street, (5) research, verify, and analyze data from reliable public and/or private sources, and (6) report his or her analysis, opinions, and conclusions in this appraisal report.

INTENDED USE: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions* granted by anyone associated with the sale.

*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

File # 11-26466

APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

- File # 11-26466
- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISEC	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Circoture ()	Cimadusa
Signature ONH. () Clickers	Signature
Name John H. Offijland	Name
Company N 48 Hour Inspection and Appraisal	Company Name
Company Address 5785 La Jolla Boulevard, Suite A, La Jolla CA 92037	Company Address
Telephone Number <u>(858)</u> 454-4163	Telephone Number
Email Address sales@48-hour.com	Email Address
Date of Signature and Report April 29, 2011	Date of Signature
Effective Date of Appraisal April 28, 2011	State Certification #
State Certification # AR026509	or State License #
or State License #	State
or Other State #	Expiration Date of Certification or License
State CA	
Expiration Date of Certification or License 1/28/13	SUBJECT PROPERTY
	☐ Did not inspect subject property
ADDRESS OF PROPERTY APPRAISED	 Did inspect exterior of subject property from street
536 Sea Lane	Date of Inspection
<u>La Jolla, CA 92037</u>	☐ Did inspect interior and exterior of subject property
APPRAISED VALUE OF SUBJECT PROPERTY \$ 1,629,000	Date of Inspection
LENDER/CLIENT	
Name	COMPARABLE SALES
Company Name MDC Financial Services Group	☐ Did not inspect exterior of comparable sales from street
Company Address 2455 4th Avenue, San Diego, CA 92101	Did inspect exterior of comparable sales from street
	Date of Inspection
Email Address	

Individual Condominium Unit Appraisal Report File # 11-26466

FEATURE		SUBJECT	COMPARABLE SALE # 4			E#4	COMPARABLE SALE # 5						COMPARABLE SALE # 6					# 6	
Address and 536 Sea Lane					rne Stre	eet				stbour	ne Stre	eet		460 E	3elv	edere	Street		
Unit # La Jolla, CA 92037			La Joll					_	a Jolla					La Jo	olla				
Project Name and Sea Lane Cold	onial (Cottages	363 &	365 We	stbour	ne Stree	et	36	67 & 3	69 Wes	tbourr	ne (Street	Belve	eder	e & F	ern Gle	n	
Phase 1			1					1						1					
Proximity to Subject			0.35 m	iles				0.	35 mil	es				0.22 ו	mile	s			
Sale Price	\$	1,629,000				\$	1,400,00					\$	1,595,000					\$	1,395,000
Sale Price/Gross Liv. Area	\$	590.22 sq. ft.			34 sq. ft			\$			9 sq. ft.			\$			3 sq. ft.		
Data Source(s)					Records					ublic Re							ecords		
Verification Source(s)						OM=2							DOM=30 days					t/DOM=1	
VALUE ADJUSTMENTS	D	ESCRIPTION	DE	SCRIP	TION	+(-)	\$ Adjustmen			CRIPTI		1	+(-) \$ Adjustment			RIPT		+(-)\$	Adjustment
Sales or Financing			New co		ional					isting				Activ					
Concessions			TD \$91							3/29/11			-80,000		d 1/	2/11			-70,000
Date of Sale/Time	_		1/10/1	1 COE				0 N,				\perp		N/A					
Location	Good		Good					_	ood					Good					
Leasehold/Fee Simple		Simple	Fee Si	mple					ee Sim	ple		-		Fee S		ole			
HOA Mo. Assessment	None		None					_	one			-		None					
Common Elements		mon Area	Comm					1		n Area				Com					
and Rec. Facilities		mon Areas	Comm	on Are	as					n Area	S	+		Com		Area	IS		
Floor Location	First		First	/0				_	rst				1.00.000	First					1.00.000
View		Hills/Ocean	Peek H					_		IIs/Oce		+	+20,000						+20,000
Design (Style)	-	r./Detached	Conv./	vetacl	1ea					<u>Detach</u>	ea	+		Conv	_	etach	ea		
Quality of Construction	Good 9 Yea		Good	wa /O'	. F#			_	ood	/C: =	:44	+		Good		/C:-	C#		
Actual Age Condition			11 Yea	irs/SIM	ı.Elī.					/Sim.E	311.	+	C	11 Ye		/SIM.	Elí.		0
Above Grade	Good	l Bdrms. Baths	Good	Bdrms	. Baths		+10,00	_	ood	Odres	Baths	+	±40,000	Good	_	drms.	Doth -		±10.000
Room Count	10ta	1 1			1							+	+10,000		I IR		Baths		+10,000
		4 3.5	6	3	2.5		+10,00		6	3 510	3.5	+	£04.400	6		3 107	2.5		+10,000
Gross Living Area Basement & Finished	N/A	2,760 sq. ft.	N/A	2,52	1 sq. ft		+23,90		/A	∠,519	sq. ft.		+24,100	N/A		4,197	sq. ft.		+56,300
Rooms Below Grade	N/A N/A		n/a N/a						/A /A					N/A N/A					
Functional Utility	N/A Good	4	N/A Good						/A ood			+		N/A Good	<u> </u>				
Heating/Cooling		/None	FAU/N	lono					AU/Ce	ntrol		+	-5,000			tral			-E 000
-	None		None	ione					one	nuai			-5,000	None		ılıaı			-5,000
Garage/Carport		r Garage	2 Car C	- - -				_		arage		+		3 Car		r Tan	dom		-5,000
Porch/Patio/Deck		/Balcony	Patio/							alcony	,			Patio					3,000
Fireplace(s)		eplaces	2 Firep		y				Firepl			+		2 Fire			1		
Τιτοριασσίο)		срійосо	21110	nuoco					пор	uoco					-piu	000			
Net Adjustment (Total)			X	+	П-	\$	43,90	0	П	+ [₹ -	\$	30,900	Б	<u> </u>	+ [٦-	\$	16,300
Adjusted Sale Price					.1 %		,			et 1.9			•				2 %		,
of Comparables				ss 3		\$	1,443,90	00					1,564,100	Gr	oss	12.	.6 %	\$	1,411,300
Report the results of the research	and	analysis of the p	rior sale	e or tra	nsfer hi	istory of	f the subject p	rope	erty ar	ıd com	parable	le s	sales (report additior	al pric	or sa	ales o	n page	3).	
ITEM		SU	BJECT			CC	MPARABLE :	SALE	# 4		C	ON	MPARABLE SALE #	5		C	OMPAR	ABLE SAL	.E # 6
Date of Prior Sale/Transfer		8/13/01				No prev	vious sales hi	story	/ repo	rted	8/31/0	05			2	/5/08			
Price of Prior Sale/Transfer		\$1,165,000				by Rea	list/1st Ameri	can I	Real E	state	\$1,775	5,00	00		\$	1,600	,000		
Data Source(s)		Document #573	721			Solutio	ns				Docum	nen	nt #754292		D	ocun	nent #5	6212	
Effective Date of Data Source(s)	_	Effective Date of					e Date of App						Date of Appraisal					of Apprai	sal
Analysis of prior sale or transfer	histor	y of the subject p	property	/ and c	ompara	able sale	es Th	e Sul	bject _l	oroperi	ty has i	not	t sold within the pre	vious (36 n	nonth	S.		
Analysis/Commercia	1.1	l 1 . C . L . C																	
Analysis/Comments See a	aaenc	dum for Sales Co	mparis	on con	ıments.	1													
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SUPPLEMENTAL ADDENDUM

File No. 11-26466 Page #10

Borrower/Client Harper/Deaton

Property Address 536 Sea Lane

City La Jolla County San Diego State CA Zip Code 92037

Lender MDC Financial Services Group

· Cost Approach Comments

No functional or external obsolescence was observed. Price per square foot in the Cost Approach was calculated using the Marshall and Swift Residential Cost Manual. Physical Depreciation was calculated using the age-life method with the following formula: Effective Age x Estimated Cost New ÷ Estimated Useful Life. The land to value ratio is typical for this area of San Diego County. The Appraiser(s) is not an expert in determining construction costs for real property, and although the data is considered accurate, it cannot be warrantied by the appraiser. Fannie Mae does not require the documentation of the cost approach included in the appraisal report. If a cost approach was included, the estimates contained therein should be utilized by the lender/client and/or their assigns only within the context of this appraisal and for no other purpose (including but not limited to determining insurance coverage levels for the Subject property). If the lender/client and/or their assigns requires a cost estimate for such other purposes, a qualified professional contractor should be utilized. The Appraiser(s) reserves the right to amend this report or the final estimate of the Subject's market value if more accurate cost approach information is made available to the Appraiser(s).

· Sales Comparison Comments

Due to the limited inventory of recent, relevant detached condominium sales and listings within the Subject market area, it was necessary to utilize detached SFR's and attached condominium units as well as older detached condominium unit data for comparison purposes. After research of the Subject's market area, these were considered to be the best comparable sales available. Some of the comparable market data utilized for this report may have closed escrow more than 6 months prior to this report's effective date. No other more recent, relevant data was found within closer proximity to the Subject property.

Comparable #1 was adjusted for its bath count, square footage and fireplace differences.

Comparable #2 was adjusted for its HOA assessment, view, design, bedroom/bath count, square footage, cooling, parking, patio and fireplace differences.

Comparable #3 was adjusted for its view, bedroom/bath count, square footage and cooling differences.

Comparable #4 was adjusted for its bedroom/bath count and square footage differences.

Comparable #5 was adjusted for its active status, view, bedroom count, square footage and cooling differences.

Comparable #6 was adjusted for its active status, view, bedroom/bath count, square footage, cooling and parking differences.

Gross living area was adjusted at \$100.00 per square foot. All other adjustments reflect current market demand. The final estimated value for the Subject property exceeds the predominant value for properties in this market, due primarily to the detached design and larger than typical size of the Subject improvements. No negative effect to marketability is noted.

Within the last twelve months and within a one mile radius of the Subject property, there have been five closed sales of detached condominium units, per a review of local MLS, with a median gross living area of 2,609 square feet and a median price of \$2,609,000. The final estimated value for the Subject property is reflective of this prevailing price trend.

· Income Approach Comments

The use of the Income Approach in the valuation of residential real estate is based upon the assumption that value is directly related to the income derived from a particular piece of property. Due to the fact that there is a lack of sufficient income data, the Appraiser has determined that the Income Approach is not applicable in this case.

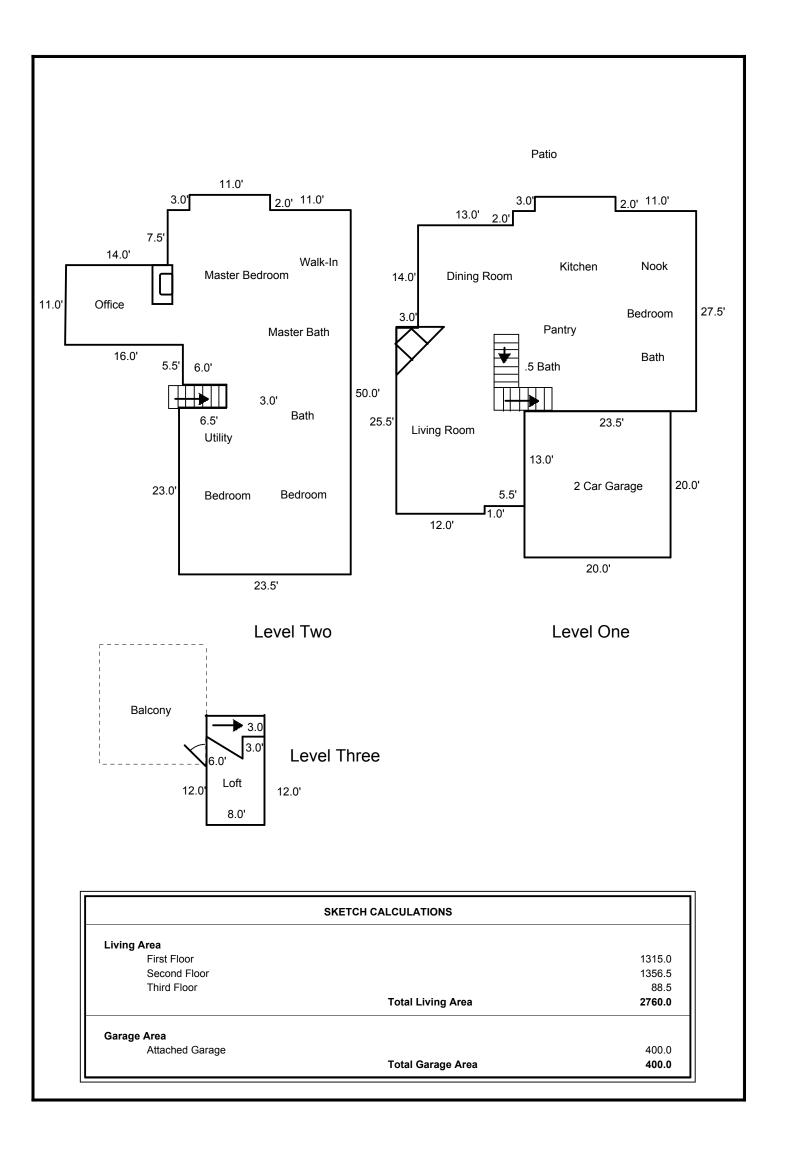
Market Conditions Addendum to the Appraisal Report File No. 11-26466

The purpose of this addendum is to provide the lende		•		ditions p	Ji GvalGiit III	uic su	ubject		
neighborhood. This is a required addendum for all approperty Address 536 Sea Lane	praisai reports with an ette	ective date on or atter Api City La Jolla	11 1, 2009.	Ctate	e CA	7ID (Code 9203	7	
Borrower Harper/Deaton		Oily La Jolia		State	t CA	ZIF	Coue 9203	1	
Instructions: The appraiser must use the information	required on this form as th	ne hasis for his/her concl	usions and must provide s	sunnort	for those c	onclus	sions rena	rdinc	1
housing trends and overall market conditions as report it is available and reliable and must provide analysis a explanation. It is recognized that not all data sources in the analysis. If data sources provide the required in average. Sales and listings must be properties that co	rted in the Neighborhood s as indicated below. If any r will be able to provide data formation as an average in	section of the appraisal re required data is unavailab a for the shaded areas be nstead of the median, the	port form. The appraiser m le or is considered unreliab low; if it is available, howe appraiser should report the	nust fill in the state of the s	in all the inf appraiser m appraiser r ble figure a	formati nust pr nust ir nd ide	ion to the rovide an nclude the entify it as	exten data an	t
subject property. The appraiser must explain any ano	malies in the data, such as	s seasonal markets, new	construction, foreclosures,	etc.					
Inventory Analysis	Prior 7–12 Months	Prior 4–6 Months	Current – 3 Months			Over	all Trend		
Total # of Comparable Sales (Settled)	10	6	7	×Ι	ncreasing	S	Stable		Declining
Absorption Rate (Total Sales/Months)	1.67	2.00	2.33	×Ι	ncreasing	S	Stable		Declining
Total # of Comparable Active Listings	33	13	15		Declining	\boxtimes	Stable		Increasing
Months of Housing Supply (Total Listings/Ab.Rate)	19.8	6.5	6.4		Declining	\boxtimes S	Stable		Increasing
Median Sale & List Price, DOM, Sale/List %	Prior 7–12 Months	Prior 4–6 Months	Current – 3 Months				all Trend		
Median Comparable Sale Price	825,000	856,262	610,000			\boxtimes S			Declining
Median Comparable Sales Days on Market	93	127	62		Declining	-	Stable		Increasing
Median Comparable List Price	874,938	872,000	614,000	_	ncreasing	_	Stable		Declining
Median Comparable Listings Days on Market	132	87	43		Declining	_	Stable	Щ	Increasing
Median Sale Price as % of List Price	93	94	95	_		\boxtimes s][Declining
Seller-(developer, builder, etc.)paid financial assistance		No No			Declining		Stable		Increasing
Explain in detail the seller concessions trends for the	past 12 months (e.g., selle	er contributions increased	d from 3% to 5%, increasin	g use o	f buydowns	s, clos	sing costs,	cond	do
fees, options, etc.). Seller-paid concessions over	er the last several months t	typically reflect 2 to 5% o	f the sales price toward clo	sing co	sts, repairs	, term	ite inspec	tions	, etc.
Are foreclosure sales (REO sales) a factor in the mark			ding the trends in listings a						
In San Diego County, REO sales represent a significar	nt percentage of the total r	esidential sales activity o	luring the past twelve mont	ths, with	h such sale	s repre	esenting a	ppro	ximately
50-55% of total activity.									
Cite data sources for above information. Sources	s include local MLS systen	ms, DataQuick Informatio	n Systems and local broker	'S.					
Cite data sources for above information. Sources	s include local MLS systen	ns, DataQuick Informatio	n Systems and local broker	'S.					
	•								
Summarize the above information as support for your	conclusions in the Neighb	porhood section of the ap	praisal report form. If you	used an	-			ch as	S
Summarize the above information as support for your an analysis of pending sales and/or expired and without	conclusions in the Neighb Irawn listings, to formulate	porhood section of the ap	praisal report form. If you de both an explanation and	used an	t for your c	onclus	sions.		
Summarize the above information as support for your an analysis of pending sales and/or expired and without At present, conventional and government financing is	conclusions in the Neight Irawn listings, to formulate s available at rates which b	porhood section of the ap e your conclusions, provi	praisal report form. If you of the both an explanation and inable. Local markets cons	used an suppor	t for your c n increasin	onclus g dem	sions. and/stabl	e sup	pply
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Freddie Mac Form 71 March 2009

Building Sketch (Page - 1)

Borrower/Client Harper/Deaton			
Property Address 536 Sea Lane			
City La Jolla	County San Diego	State CA	Zip Code 92037
Lender MDC Financial Services Group	•		•



SUBJECT PHOTOGRAPH PAGE

Borrower/Client Harper/Deaton			
Property Address 536 Sea Lane			
City La Jolla	County San Diego	State CA	Zip Code 92037
Lender MDC Financial Services Group			



Subject Front

536 Sea Lane

 Sales Price
 1,629,000

 Gross Living Area
 2,760

 Total Rooms
 7

 Total Bedrooms
 4

 Total Bathrooms
 3.5

 Location
 Good

View Peek Hills/Ocean

Site

Quality Good Age 9 Years







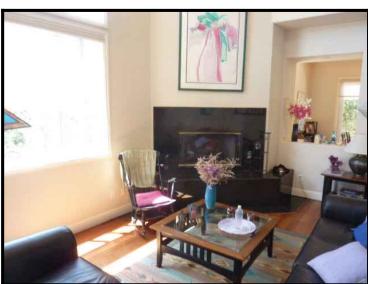


48 Hour Inspection and Appraisal (858) 454-4163

PHOTOGRAPHIC ADDENDUM

Borrower	/Client	Harper/Deaton					
Property	Address	536 Sea Lane					
City	La Jolla		County San Diego	State	CA	Zip Code	92037
Lender	MDC Fin	ancial Services Group	•			•	





Kitchen Living Room





Bedroom Bathroom





Bathroom Bathroom

Photograph Addendum

Borrowe	r/Client	Harper/Deaton				
Property	Address	536 Sea Lane	·	·		
City	La Jolla		County San Diego	State	CA	Zip Code 92037
Lender	MDC Fir	nancial Services Group	•			·





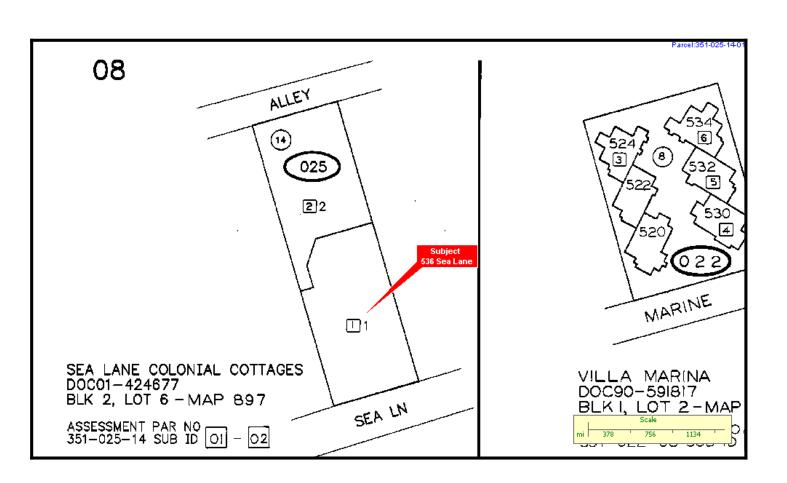
Bathroom Dining Room



Level Three Westerly View

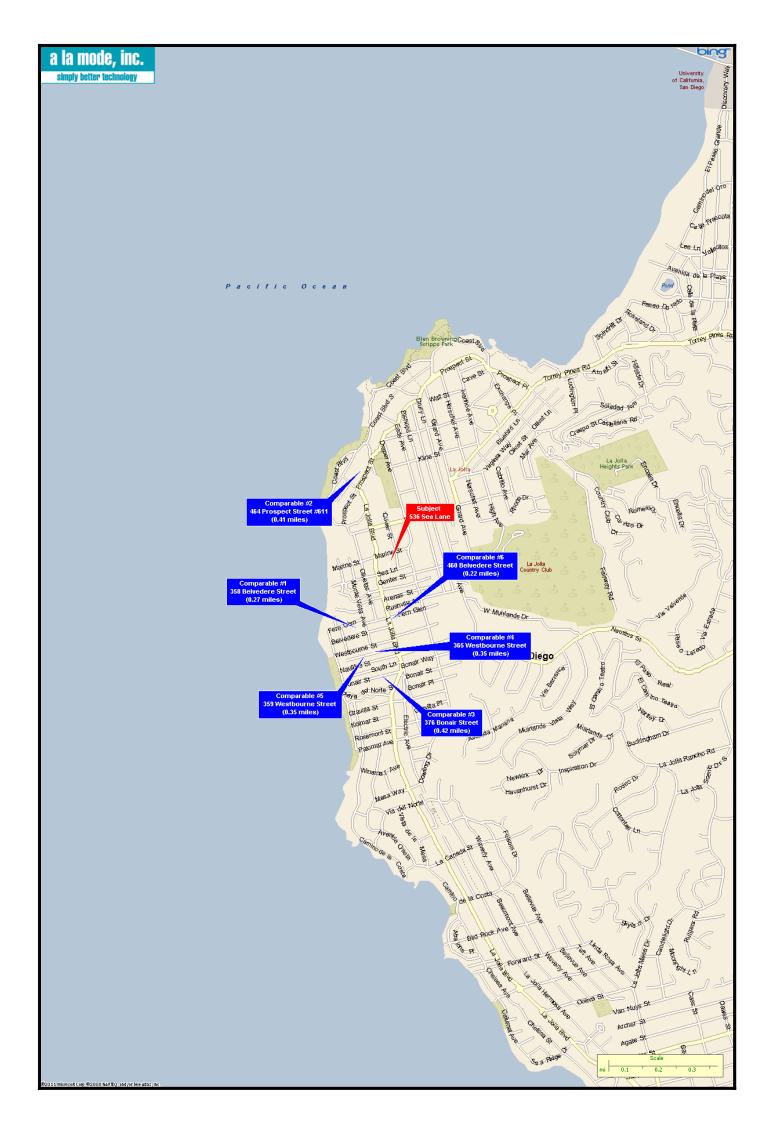
PLAT MAP

Borrower/Client Harper/Deaton			
Property Address 536 Sea Lane			
City La Jolla	County San Diego	State CA	Zip Code 92037
Lender MDC Financial Services Group			



Location Map

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Borrower/Client Harper/Deaton			
Property Address 536 Sea Lane			
City La Jolla	County San Diego	State CA	Zip Code 92037
Lender MDC Financial Services Group	•		•



COMPARABLE PHOTO PAGE

Borrower/Client Harper/Deaton			
Property Address 536 Sea Lane			
City La Jolla	County San Diego	State CA	Zip Code 92037
Londor MDC Financial Services Group	•		



Comparable 1

358 Belvedere Street

0.27 miles Prox. to Subject Sale Price 1,915,000 Gross Living Area 3,568 **Total Rooms** Total Bedrooms **Total Bathrooms** 4.5 Location Good

View Peek Hills/Ocean

Site

Quality Good

24 Years/See Cond. Age



Comparable 2

464 Prospect Street #611

Prox. to Subject 0.41 miles 1,607,500 Sale Price Gross Living Area 2,053 Total Rooms 5 Total Bedrooms 2 **Total Bathrooms** Location Good None View Site

Quality Good

Age 8 Years/Sim.Eff.



Comparable 3

376 Bonair Street

Prox. to Subject 0.42 miles Sale Price 1,552,500 Gross Living Area 2,422 Total Rooms 6 **Total Bedrooms** 3 Total Bathrooms 2.5 Location Good View None

Site

Quality Good

7 Years/Sim.Eff. Age

COMPARABLE PHOTO PAGE

Borrower/Client Harper/Deaton			
Property Address 536 Sea Lane			
City La Jolla	County San Diego	State CA	Zip Code 92037
Lender MDC Financial Services Group	•		·



Comparable 4

365 Westbourne Street

Prox. to Subject 0.35 miles
Sale Price 1,400,000
Gross Living Area 2,521
Total Rooms 6
Total Bedrooms 3
Total Bathrooms 2.5
Location Good

View Peek Hills/Ocean
Site /Prim Res
Quality Good

Age 11 Years/Sim.Eff.



Comparable 5

359 Westbourne Street

 Prox. to Subject
 0.35 miles

 Sale Price
 1,595,000

 Gross Living Area
 2,519

 Total Rooms
 6

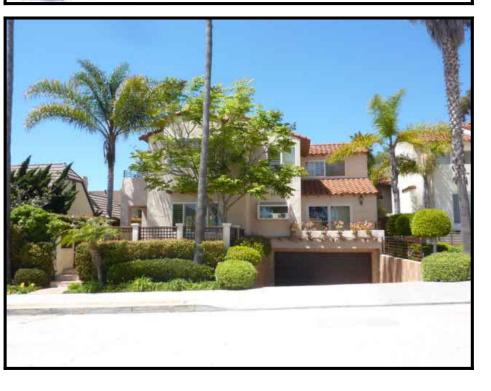
 Total Bedrooms
 3

 Total Bathrooms
 3.5

 Location
 Good

View Deck Hills/Ocean
Site /Prim Res
Quality Good

Age 6 Years/Sim.Eff.



Comparable 6

460 Belvedere Street

 Prox. to Subject
 0.22 miles

 Sale Price
 1,395,000

 Gross Living Area
 2,197

 Total Rooms
 6

 Total Bedrooms
 3

 Total Bathrooms
 2.5

 Location
 Good

View Deck Hills/Ocean
Site /Prim Res
Quality Good

Age 11 Years/Sim.Eff.

SUPPLEMENTAL ADDENDUM

File No. 11-26466 Page #20

Borrower/Client Harper/Deaton

Property Address 536 Sea Lane

City La Jolla County San Diego State CA Zip Code 92037

Lender MDC Financial Services Group

I. PURPOSE OF THE APPRAISAL/INTENDED USE/INTENDED USER

The purpose of this appraisal report is to estimate the market value of the Subject property defined herein as of the date of valuation stated herein. The Intended User of this appraisal report is the Lender/Client identified in this appraisal. The Intended Use is to evaluate the property that is the subject of this appraisal for a mortgage finance transaction, subject to the stated Scope of Work, purpose of the appraisal, reporting requirements of this appraisal report form, and Definition of Market Value. No other Intended Use or additional Intended Users are identified or authorized by, or acceptable to, the appraiser

II. THE SCOPE OF THE APPRAISAL

The following steps were taken in arriving at the final estimate of value indicated in the attached appraisal report of the Subject property:

- 1) After receiving the assignment, a preliminary search was made to determine market trends and other significant factors pertinent to the Subject property
- 2) A physical inspection of the property was performed. Any deficiencies that are readily apparent to the appraiser in the course of a normal appraisa inspection have been addressed in this report. Although due diligence was exercised while inspecting the Subject property, the Appraiser(s) is not an exper in such matters as insect infestation and or damage, pest control, structural engineering, hazardous materials or waste, mold, radon gas, electromagnetic emissions, soil slippage, septic/cesspool system integrity, electrical, plumbing, roof/foundation systems, building and/or planning compliance, etc. Unless otherwise noted, the appraiser has not tested the heating/cooling systems, appliances, structural systems or mechanical/electrical/plumbing systems and not warranty is given with regard to the condition of these elements. For the purpose of this appraisal and unless otherwise stated, the appraiser assumes that all systems, equipment and appliances are operable and that all structural components are in a condition sufficient for their designed purposes. Inspection(s) by a licensed professional(s) to determine the integrity or utility of the above noted items is recommended and the appraiser reserves the right to amend this appraisal report and/or the final value estimate based upon their findings:
- 3) A detailed review of market sales data was extracted from various sources, including the Multiple Listing Service, First American Real Estate Solutions DataQuick, the Marshall and Swift Residential Cost Handbook, other appraisers, brokers, principals and the Appraiser's own files. Relevant market factors were weighed and their influence on the subject considered in the direct Sales Comparison analysis. Reproduction cost data and market rental data were reviewed as needed:
- 4) The appraisal report was then completed in accordance with standards dictated by the Appraisal Foundation and lender's guidelines. The repor included such data and information needed to lead a reader to a similar market value conclusion:
 - 5) The appraisal report was delivered to the client which constituted the completion of the assignment

III. INTENT

The intent of this report is to comply with the Uniform Standards of Professional Appraisal Practice as adopted by the Appraisal Standards Board of the Appraisal Institute.

IV. COMPETENCY OF THE APPRAISER(S)

The Appraiser(s) possesses the appropriate knowledge and experience necessary to complete the assignment competently

V. SALES HISTORY

The sales history of the Subject property for the past three years prior to the date of the appraisal is discussed in the body of the appraisal report

VI. RENTS AND VACANCIES

Any income analysis contained in this report is based upon current, supported market rental/sales and vacancy data as of the date of appraisal

VII. TREND ANALYSIS

Current market supply/demand conditions and reasonably expected marketing times in the Subject's submarket are contained in the appraisal report

VIII. DEDUCTIONS AND DISCOUNTS

The purpose of this appraisal is to estimate a "cash equivalent" market value for the Subject property. Concessionary practices currently observed (if they exist) in the Subject's submarket are discussed in the body of the appraisal report

IX. PROHIBITED INFLUENCES

The appraisal assignment was not based upon a requested minimum valuation, specific valuation or approval of a mortgage loan. Employment of the Appraiser(s) was not conditioned upon the appraisal producing a specific value or value within a given range. Neither employment nor compensation are based upon approval of any related loan application.

X. SUMMARY REPORT

This appraisal report is intended to be a summary appraisal report summarizing all information necessary to enable the reader to understand the Appraiser(s)'s opinion. Any third party studies that are referred to, such as pest control, systems inspection or hazardous waste detection, have been verified by the Appraiser(s) to the extent the assumptions and conditions were used.

XI. PERSONAL PROPERTY

Any personal property involved in the transaction has been excluded from the valuation of the real property. Should a transaction which includes personal property of sufficient value to affect market value be evident, a separate assessment of the personal property, fixtures, or other intangible items will be included with the report as a separate valuation.

XII. DIGITAL SIGNATURES

This report may contain digitally-reproduced signatures, which are approved by FNMA, GNMA, FHA and HUD. The appraisal software program allows an appraiser to attach a password-protected digitally-reproduced signature. After the report is digitally signed, it is locked and cannot be altered by anyone but the signing appraiser(s). The appraiser(s) and 48 Hour Inspection and Appraisal accept full responsibility for this appraisal report

SUPPLEMENTAL ADDENDUM

File No. 11-26466 Page #21

File No.

11-26466 Borrower/Client Harper/Deaton Property Address 536 Sea Lane City La Jolla County San Diego State CA Zip Code 92037 Lender MDC Financial Services Group

XIII. DIGITAL PHOTOGRAPHS

This report may contain digitally-reproduced photographs, which are approved by FNMA, GNMA, FHA and HUD. These photographs have not been altered or enhanced in any way that would misrepresent the property or mislead the intended user of this report.

XIV. APPROACHES TO VALUE

The Appraiser(s) has made a reasonable effort to employ the three approaches to value; 1) Sales Comparison Approach, 2) Cost Approach, and 3) Income Approach. Because single family residences are less commonly purchased for investment purposes, the Income Approach is used only when:

- 1) requested by the client for a non-owner occupied single family residence; and/or
- 2) when sufficient market evidence exists that rental properties or investor purchases are typical to the neighborhood and the analysis of the same addsupport to the appraisal report.

If the Income Approach is not used, it is considered insufficient to indicate market value.

XV. ENVIRONMENTAL DISCLAIMER

In this appraisal assignment, the Appraiser(s) has no knowledge of any hazardous conditions (whether it exists on the Subject property or any site within the immediate vicinity of the Subject's site) affecting the Subject's value, including, but not limited to the presence of hazardous waste or materials electromagnetic emissions, asbestos-containing material, urea-formaldehyde foam insulation, radon air pollution, etc. The Appraiser(s), however, is not qualified to detect hazardous conditions. For the purpose of this appraisal, the appraiser assumes that there are no such conditions or materials at or near the Subject property that would significantly affect the value estimate or overall marketability of the Subject property. The client is urged to retain an expert(s) in these fields and the appraiser reserves the right to amend this appraisal report and/or the final value estimate based upon the findings of such ar inspection(s). The Appraiser(s) has assumed that there are no hidden or unapparent conditions of the property, subsoil or structure that would make the property more or less valuable. The Appraiser(s) will not be responsible for any such conditions that do exist or for any engineering that might be required fo detection of any such existing factors.

XVI. APPRAISER(S) CERTIFICATION

APPRAISAL STANDARDS The Appraiser(s) understands and acknowledges that (i) this appraisal may be used in a federally related transaction subject to Title XI of the Financial Institution Reform, Recovery, and Enforcement Act of 1989 ("FIRREA"), 12 U.S.C Section 33310 et seq.; (ii) the lending institution may be a national banking association regulated by the Office of the Comptroller of the Currency ("OCC"); (iii) the OCC has promulgated regulations implementing FIRREA (the OCC regulations); and (iv) this appraisal must comply with OCC regulations. The Appraiser(s) acknowledges that he/she is fully competent to perform and complete this appraisal.

APPRAISER(S) COMPETENCY The Appraiser(s) hereby acknowledges that he/she is fully qualified and competent by his/her training, knowledge and experience to perform this appraisal. If, after acceptance of the appraisal assignment, the Appraiser(s) discovers that he/she is not fully competent to perforn the appraisal, the Appraiser(s) must comply with the competency provision of USPAP.

APPRAISER(S) INDEPENDENCE The Appraiser(s) understands that the OCC regulations require that all appraisals are to be completed without influence from someone who desires a specific value or a specific outcome. The Appraiser(s) represents and certifies that (i) the appraisal assignment is not based on a specific minimum valuation, a specific valuation or the approval of a loan; (ii) employment of the Appraiser(s) was not conditioned upon the appraisa producing a specific value within a given range; (iii) future employment is not dependent upon an appraisal producing a specific value; (iv) employment compensation and future employment are not based upon whether a loan application is approved; (v) neither the Appraiser(s) nor any person with a ownership interest in the company employing the Appraiser(s) is related to or has any ownership or other financial interest in either the builder/developer seller, buyer, mortgage broker or real estate broker/salesperson (or any person related to any of the above) involved in the transaction for which the appraisa has been requested, or with the most recent sale or refinancing of any property used as a comparable property in this appraisal; and (vi) the Appraiser(s) is no aware of any fact which would disqualify him/her from being deemed to be an independent appraiser for the purpose of Section 34.45 of the OCC Regulations

XVII INSPECTION

CONDITION OF PREMISES The Appraiser(s) is not a home inspector and is not an expert in identifying construction problems or defects, site issues or non-permitted items. This appraisal report is not a home inspection; the appraiser only performed a visual observation of accessible areas and the appraisa report cannot be relied upon to disclose conditions and/or defects in the property. It is highly recommended that the client, buyer and/or homeowner arrange for a home inspection to be performed by a qualified professional in order to satisfy themselves as to the condition of the property. The Appraiser(s) reserves the right to amend this report or the final estimate of the Subject's market value based upon the findings of any such home inspection

SUBJECT PROPERTY SQUARE FOOTAGE The sketch addendum included in this appraisal report is provided for illustrative purposes only, and the gross living area indicated in this appraisal report is an approximation of the Subject property's actual size. The gross living area (or any portion thereof) indicated in this appraisal report is not intended for any other use, including but not limited to the listing for sale of the Subject property

COMPARABLE PROPERTIES The Appraiser(s) has not physically inspected the comparable properties utilized in this appraisal report. Certain assumptions have been made based on information extracted from various sources, including the Multiple Listing Service, First American Real Estate Solutions, DataQuick the Marshall and Swift Residential Cost Handbook, other appraisers, brokers, principals and the Appraiser's own files. This information is deemed reliable bul is not guaranteed. The Appraiser(s) reserves the right to amend this report or the final estimate of the Subject's market value if more accurate information is made available to the Appraiser(s).

MULTI-PURPOSE SUPPLEMENTAL ADDENDUM

FOR FEDERALLY RELATED TRANSACTIONS

48 Hour Inspection and Appraisal (858) 454-4163

File No.: 11-26466 Borrower/Client Harper/Deaton Property Address 536 Sea Lane Zip Code <u>92037</u> State CA City La Jolla County San Diego Lender MDC Financial Services Group

This Multi-Purpose Supplemental Addendum for Federally Related Transactions was designed to provide the appraiser with a con-venient

-	mptroller of Currency (OCC), The Office of Thrift Supervision (OTS), the Resolution Trust Corporation (RTC), and the Federal re.
	This Multi-Purpose Supplemental Addendum is for use with any appraisal. Only those statements which have been checked by the appraiser apply to the property being appraised.
	PURPOSE & FUNCTION OF APPRAISAL
	ourpose of the appraisal is to estimate the market value of the subject property as defined herein. The function of the appraisal is to assist bove-named Lender in evaluating the subject property for lending purposes. This is a federally related transaction.
\boxtimes	EXTENT OF APPRAISAL PROCESS
	The appraisal is based on the information gathered by the appraiser from public records, other identified sources, inspection of the subject property and neighborhood, and selection of comparable sales within the subject market area. The original source of the comparables is shown in the Data Source section of the market grid along with the source of confirmation, if available. The original source is presented first. The sources and data are considered reliable. When conflicting information was provided, the source deemed most reliable has been used. Data believed to be unreliable was not included in the report nor used as a basis for the value conclusion.
\boxtimes	The Reproduction Cost is based on the Marshall and Swift Residential Cost Handbook supplemented by the appraiser's knowledge of the local market.
\boxtimes	Physical depreciation is based on the estimated effective age of the subject property. Functional and/or external depreciation, if present, is specifically addressed in the appraisal report or other addenda. In estimating the site value, the appraiser has relied on personal knowledge of the local market. This knowledge is based on prior and/or current analysis of site sales and/or abstraction of site values from sales of improved properties.
\boxtimes	The subject property is located in an area of primarily owner-occupied single family residences and the Income Approach is not considered to be meaningful. For this reason, the Income Approach was not used.
	The Estimated Market Rent and Gross Rent Multiplier utilized in the Income Approach are based on the appraiser's knowledge of the subject market area. The rental knowledge is based on prior and/or current rental rate surveys of residential properties. The Gross Rent Multiplier is based on prior and/or current analysis of prices and market rates for residential properties.
\boxtimes	For income producing properties, actual rents, vacancies and expenses have been reported and analyzed. They have been used to project future rents, vacancies and expenses.
\boxtimes	SUBJECT PROPERTY OFFERING INFORMATION
Acco	rding to the Multiple Listing Service the subject property:
	has not been offered for sale in the past months or years. is currently offered for sale for \$ 1,789,000 was offered for sale within the past months or years. Offering information was considered in the final reconciliation of value. Offering information was not considered in the final reconciliation of value. Offering information was not available. The reasons for unavailability and the steps taken by the appraiser are explained later in this addendum.
\boxtimes	SALES HISTORY OF SUBJECT PROPERTY
Acco	Has not transferred in the past months or years. Has transferred in the past months or years. All prior sales which have occurred in the past months or years are listed below and reconciled to the appraised value, either in the body of the report or in the addenda. Date
\boxtimes	FEMA FLOOD HAZARD DATA
	Subject property is not located in a FEMA Special Flood Hazard Area. Subject is located in a FEMA Special Flood Hazard Area.
	Zone FEMA Map/Panel # Map Date Name of Community X 06073C-1584F 6/19/1997 San Diego (La Jolla)
	The community does not participate in the National Flood Insurance Program. The community does participate in the National Flood Insurance Program. It is covered by a regular program. It is covered by an emergency program.

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\boxtimes	CURRENT SALES CONTRACT
	The subject property is currently not under contract. The contract and/or escrow instructions were not available for review. The unavailability of the contract is explained later in the addenda section.
\boxtimes	The contract and/or escrow instructions were reviewed. The following summarizes the contract: Contract Date
	The contract indicated that personal property was not included in the sale. The contract indicated that personal property was included. It consisted of Estimated contributory value is \$
\boxtimes	Personal property was not included in the final value estimate. Personal property was included in the final value estimate. The contract indicated no financing concessions or other incentives.
	The contract indicated the following concessions or incentives:
	If concessions or incentives exist, the comparables were checked for similar concessions and appropriate adjustments were made, if applicable, so that the final value conclusion is in compliance with the Market Value defined herein.
\boxtimes	MARKET OVERVIEW Include an explanation of current market conditions and trends.
_	months is considered a reasonable marketing period for the subject property based on historical data provided by the Multiple Listing Service
\boxtimes	ADDITIONAL CERTIFICATION
(1) Pro req (2) the (3)	e Appraiser certifies and agrees that: The analyses, opinions and conclusions were developed, and this report was prepared, in conformity with the Uniform Standards of offessional Appraisal Practice ("USPAP"), and in accordance with the regulations developed by the Lender's Federal Regulatory Agency as quired by FIRREA, except that the Departure Provisions of the USPAP do not apply. Their compensation is not contingent upon the reporting of predetermined value or direction in value that favors the cause of the client, amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event. This appraisal assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan. ADDITIONAL (ENVIRONMENTAL) LIMITING CONDITIONS
det haz pro wh haz env	e value estimated is based on the assumption that the property is not negatively affected by the existence of hazardous substances or trimental environmental conditions unless otherwise stated in this report. The appraiser is not an expert in the identification of zardous substances or detrimental conditions. The appraiser's routine inspection of and inquiries about the subject operty did not develop any information that indicated any apparent significant hazardous substances or detrimental environmental conditions inch would affect the property negatively unless otherwise stated in this report. It is possible that tests and inspections made by a qualified zardous substance and environmental expert would reveal the existence of hazardous substances or detrimental vironmental conditions on or around the property that would negatively affect its value.
<u> </u>	ADDITIONAL COMMENTS assistance may have been provided in the processing of this appraisal report.
Ap _l	APPRAISER'S SIGNATURE & LICENSE/CERTIFICATION praiser's Sign: Phone # (858) 454-4163 Tax ID # 33-0829540
	CO-SIGNING APPRAISER'S CERTIFICATION
	The co-signing appraiser has personally inspected the subject property, both inside and out, and has made an exterior inspection of all comparable sales listed in the report. The report was prepared by the appraiser under direct supervision of the co-signing appraiser. The co-signing appraiser accepts responsibility for the contents of the report including the value conclusions and the limiting conditions, and confirms that the certifications apply fully to the co-signing appraiser.
	The co-signing appraiser has not personally inspected the interior of the subject property and; has not inspected the exterior of the subject property and all comparable sales listed in the report. has inspected the exterior of the subject property and all comparable sales listed in the report. The report was prepared by the appraiser under direct supervision of the co-signing appraiser. The co-signing appraiser accepts responsibility for the contents of the report, including the value conclusions and the limiting conditions, and confirms that the certifications apply fully to the co-signing appraiser with the exception of the certification regarding physical inspections. The above describes the level of inspection performed by the co-signing appraiser.
	The co-signing appraiser's level of inspection, involvement in the appraisal process and certification are covered elsewhere in the addenda section of this appraisal.
	CO-SIGNING APPRAISER'S SIGNATURE & LICENSE/CERTIFICATION
	praiser's Signature