

Hiring Interns

Working with an intern may be a great opportunity to help grow your real estate business and provide a learning experience for a college student.

Finding an intern to work with you can be done at many different universities or by using an intern hiring service.

Interns do not have to be compensated financially, but you should provide them with other items of value, such as a recommendation letter or by being a professional reference for them when they enter the job market. Most of all, you should provide a rewarding experience that gives them a preview of the "real world".

Remember, interns can't talk about the real estate market with potential or existing clients unless they have a real estate license. They can be helpful by assisting you at open houses and events, preparing your marketing materials, and other tasks that you routinely perform as an agent.

We recommend <u>www.InternMatch.com</u> for an easy and affordable way to hire an intern. This website has a lot of useful information that will aid you throughout the process.